### FINAL REPORT

# INVESTIGATING THE CUSTOMER'S PERCEPTION ON THE USE OF ENGLISH FOR GARMENT PRODUCTS BRANDING IN PALEMBANG



This final report is written to fulfill one of requirements for Diploma III English Department of Sriwijaya State Polytechnic

By:

**DWI ANGGRAINI** 

061830900730

### STATE POLYTECHNIC OF SRIWIJAYA

PALEMBANG

2021

#### FINAL REPORT APPROVAL SHEET

INVESTIGATING THE CUSTOMER'S PERCEPTION ON THE USE OF ENGLISH FOR GARMENT PRODUCTS BRANDING IN PALEMBANG



By:

Dwi Anggraini 061830900730

Palembang, August 2021

Approved by,

**First Advisor** 

Sri Gustiani, S.Pd, M.TESOL.,Ed.D.

NIP 197108252005012001

Second Advisor

Mochamad Ridhwan, S.Pd., M.Pd.

MIP 196912102005011002

Acknowledged by,

Head of English Department

Dr. Vusri. S.Pd, M.Pd NIP 197707052006041001

# APPROVAL SHEET OF EXAMINERS

## INVESTIGATING THE CUSTOMER'S PERCEPTION ON THE USE OF ENGLISH FOR GARMENT PRODUCTS BRANDING IN FALEMBANG

The Final Report by :

### Dwi Anggraini 061830900730

Approved by the examiners committee

Drs. Sunani, M.M.

NIP 196305181990031002

Drs. M. Nadjmuddin, M.A. NIP 196209071988031001

Eli Yeny, S.Pd., M.Pd. NIP 197305072000122001

Achmad Leofaragusta KK, S.E., M.MPar. NIP 197208102006041002

Signature

Male Aryuni

ENGLISH DEPARTMENT STATE POLYTECHNIC OF SRIWIJAYA

2021

### MOTTO AND DEDICATION

#### **MOTTO:**

"Life was never meant to be easy. It is a constant struggle between lows and highs. Keep going!"

### **DEDICATION:**

I dedicate this final report to: my wonderful parents, my talkative sister, my incredible advisors, my lovely friends, particularly my supportive BB Class 2021 and my amazing Student's Association of English Department and all lecturers and staffs of English Department of Sriwijaya State Polytechnic.

2021

#### PREFACE

First and foremost, the writer would like to convey her gratitude to Allah SWT for blessing the writer with the ability to complete this final report. This final report was written to fulfill the needs of English Department Diploma III curriculum of Sriwijaya State Polytechnic entitled "Investigating the Customer's Perception on the Use of English for Garment Products Branding in Palembang".

This report was about the customer's perception on the use of English for garment products branding in Palembang. It would discuss about how the language has a power to influence the customers' perception in buying garment products. There were 15 participants that were being interviewed through in-depth interview and focus group interview (FGI).

Due to the limitation in experiences, abilities and knowledge, the writer realizes that this report most likely contains some errors. As a result, the writer anticipates that readers can provide suggestions, feedback, and recommendations on this final report. Finally, the writer genuinely hopes that this report would be beneficial and useful to readers, especially for students of English Department at State Polytechnic of Sriwijaya.

Palembang, August 2021

Writer

#### ACKNOWLEDGEMENT

I received numerous valuable and meaningful contributions, suggestions, and guidance from various parties while conducting this final report. As a result, I am grateful to many people for their efforts, and I would like to express my heartfelt appreciation to them.

Mr. Dr. Ing. Ahmad Taqwa, MT., as the director of Sriwijaya State Polytechnic.

Mr. Dr. Yusri. S.Pd,M.Pd as the head of English Department of Sriwijaya State Polytechnic who support us while conducting this study.

Mrs. Sri Gustiani, M.TESOL. Ed, D, as the first advisor, and Mr. Ridhwan, M.Pd., as the second advisor who have guided me well and provided correction, suggestions, generosity, and their time throughout the process of completing this final report.

All examiners of Final Report Seminar, Mr. Drs. Sunani, M.M, Mr. Drs. M. Nadjmuddin, M.A, Mrs. Eli Yeny, S.Pd., M.Pd, and Mr. Achmad Leofaragusta KK, S.E., M.MPar, for re-checking this final report to be completed.

All participants of my final report who have helped me to be participated as the interviewee. Thank you for your time.

State Polytechnic of Sriwijaya, especially all the lecturers and staffs of English Department who have given me knowledge, motivation, and support in completing my study.

My wonderful parents, Yaman and Lisnaini, and my one and only sister, Tri Diah Rahmawati who always morally support me with a huge love.

BB Class 2021 who has turned out to be a very supportive and caring classmate. Thank you for brightening my college days, particularly Miranda, Nyimas, Nadella, Azzhara, Asyifah and Wenny, who have been buddies in accompanying me to face some difficulties and joy in the world of extraordinary lectures.

Himpunan Mahasiswa Jurusan Bahasa Inggris as the second most memorable home, especially for Lia, Nidia, Kak Syafira and Meriesca.

Rendy Tandaiman who has contributed in listening and sharing his opinions and stories while completing this final report.

My beloved chosen mutual *Twitter* friends who have witnessed my joy and sorrow, particularly in completing this report, especially for Hanna and Kak Heru Djalili.

#### ABSTRACT

# INVESTIGATING THE CUSTOMER'S PERCEPTION ON THE USE OF ENGLISH FOR GARMENT PRODUCTS BRANDING IN PALEMBANG

### (Dwi Anggraini, 2021: 26 Pages)

The purpose of this research is to know how the use of English affects the customer's perceptions of garment product branding in Palembang as one of nonspeaking area in Palembang. In this qualitative research, all participants were approached using snowball sampling. There were 15 participants, in which five of them participated in individual in-depth interviews and all the 15 participated in focus group interview. The collected data from all interviews were analyzed using a thematic analysis technique. The interviews data revealed that the use of English for garment branding mostly had effectiveness on the products sale. The effectiveness was found in eight points, namely (1) the popularity, (2) the purchasing interest, (3) the sales and revenue, (4) the business competition, (5) buyers' curiosity, (6) the insight to the English vocabulary, (7) Symbol of Modernity, and (8) Self-Esteem/Prestige. However, no ineffectiveness found in the data because all participants agreed that the use of English positively affected the customer's perceptions of garment product branding in Palembang. In facts, in the Focus Group Interview a point came up about the ineffectiveness as their concern on the local language or Bahasa Indonesia.

Keywords: affect, effectiveness, English, garment, product.

## TABLE OF CONTENTS

MOTTO AND DEDICATIONi
PREFACEii
ACKNOWLEDGEMENTiii
ABSTRACTv
TABLE OF CONTENTSvi
LIST OF FIGURESvii
LIST OF TABLESix
CHAPTER I INTRODUCTION1
1.1 Background1
1.2 Problem Formulation and Limitation
1.3 Purpose
1.4 Benefit4
CHAPTER II LITERATURE REVIEW
2.1 Language
2.2 Branding
2.3 Language for Product branding7
2.4 English for Product Branding
2.4.1 Influences of English for Product Branding
2.4.2 Perception on English for Product Branding
2.4.3 Garment Products Branding using English9
2.5 Previous Related Studies
CHAPTER III RESEARCH METHODOLOGY
3.1 Qualitative Method
3.2 Research Sites
3.3 Participants
3.4 Techniques of Collecting Data14

3.5 Techniques of Analysing Data	
CHAPTER IV FINDINGS AND DISCUSSION	17
4.1 Findings	17
4.1.1 The Effectiveness	17
4.1.1.1 Popularity	
4.1.1.2 The Purchasing Interest	
4.1.1.3 The Sales and Revenue	19
4.1.1.4 The Business Competition	20
4.1.1.5 Buyers' Curiosity	20
4.1.1.6 The Insight to English Vocabulary	21
4.1.1.7 Symbol of Modernity	21
4.1.1.8 Self-Esteem/Prestige	
4.1.2 The Ineffectiveness	
4.2 Discussion	
CHAPTER V CONCLUSION AND SUGGESTION	
5.1 Conclusion	
5.2 Suggestion	
REFERENCES	

## LIST OF FIGURE

Figure 3.1	Procedures of Analysing	Data15	
	i i o o o o o o o o o o o o o o o o o o	2	

## LIST OF TABLE