

CHAPTER V

CONCLUSIONS AND SUGGESTIONS

In this chapter the writer presented conclusions and suggestions about the American social values in Arthur Miller's "Death of a Salesman". The conclusions are taken from finding:

5.1. Conclusions

Deriving from the findings in the previous chapter, the writer concludes that there are three American social values that existed in the play. The social values are competition, hard work, and materialism.

The competition value can be found on page 31, 57, 54, 16, 26, and 66. We can see the competition value on page 31 when Willy had a conversation with Ben, his brother about Willy's job. Willy makes Ben think if his job is a good job for his life. Then, this value can we see again on page 57 when Willy has another conversation with Ben and Linda. They still talked about Willy's job. This value also we can see on page 54 when Willy Loman talked about the other best salesman in town and realize him if he should better than the other salesman. We also can see the competition value on page 16 when Willy has a conversation with his son, Biff. Willy talked if his job was better than Charley. The competition value can we see on page 26 and 66 when Willy and Charley talked about Willy's job. On this page, Charley try to give another job for Willy but he ignores it because he thinks his job was better. Charley thinks if Willy did not in a productive age anymore, but Willy always feel good and can work better than others.

Then, the hard work value can be found on page 3, 20, and 56. Showing the hard work was when Willy had a conversation with his wife, Linda, about job on page 20. In the conversation, Willy thinks if he is still the best salesman in the city. He still tries to get a good income for the family from his job, although he did not in a young age. On page 3 and 56 we can see the hard work value when

Willy feels if he still can work better. In fact, the company suggests him to retire and give the chance for his son, Happy and Biff.

The materialism value can be found on page 4 in the play script. We can see this value when Willy talked with Linda about their son, Biff, on page 4. Willy hopes Biff to get better job for him and he should have much money for his life. Willy angry of Biff's choice to be a farmer, and has a farmland. Willy disappoints with Biff because he has a big hopes if Biff can have a better life and make much money.

5.2. Suggestions

Based on the conclusion, the hard work and competition values are the positive values in the play. The writer suggests the reader to apply these values in daily life, because we must work hard to reach what we want and to be a successful person. Besides, we must be a competitive person in our activities such as in work or school. It can help us to know about our knowledge, skill, and also ability than other people.