### FINAL REPORT

# **CUSTOMER SATISFACTION AT KOPI 16 PRO**



To fulfill one of the graduation requirements for the D-III English Study Program Politeknik Negeri Sriwijaya

**Prepared By:** 

Kiagus Muhamad Haekal V NPM 062230901811

**Advisors:** 

<u>Dra. Tiur Simanjuntak, M.Ed.M.</u> NIP 196105071988032001

> Eli Yeny, S.Pd., M.Pd. NIP 197305072000122001

D-III ENGLISH STUDY PROGRAM POLITEKNIK NEGERI SRIWIJAYA 2025

### APPROVAL PAGE

The Final Report titled:

CUSTOMER SATISFACTION AT KOPI 16 PRO prepared by Kiagus Muhamad Haekal V (NPM 062230901811) has been approved by the advisors for defense in the Final Report Examination.

Advisor 1

Dra. Tiur Simanjuntak, M.Ed.M. NIP 196105071988032001 Advisor 2

Eli Yeny, S.Pd., M.Pd. NIP 197305072000122001

### VALIDATION PAGE

#### The Final Report titled:

CUSTOMER SATISFACTION AT KOPI 16 PRO prepared by Kiagus Muhamad Haekal V (NPM 062230901811) has been defended in the Final Report Examination before the Examination Committee on Wednesday, 16th July 2025.

	<b>Examination Committee</b>	Signature
Chairperson	Drs. M. Nadjmuddin, M.A. NIP 196209071988031001	MNOR
Member 1	Dra. Sri Endah Kusmartini, M.Pd. NIP 196612191991032002	# wis
Member 2	Nian Masna Evawati, S.Pd., M.Pd. NIP 197905072003122002	25
Member 3	Mutia Nasution, M.Hum. NIP 199311182023212039	Miles

Acknowledged By: Head of the Department of Language and Tourism Politeknik Negeri Sriwijaya

> Dr. Welly Ardiansyah, S.S., M.Pd. NIP 197408177006041001

#### PLAGIARISM-FREE DECLARATION

I the undersigned,

Name : Kiagus Muhamad Haekal V

NPM : 062230901811

Year of Enrollment: 2022

Study Program : DIII English Study Program

Declare that this scientific document Final Report does not contain any parts of other scientific works that have been submitted to obtain an academic degree at any Higher Education Institution. Additionally, there are no works or opinions written or published by others/institutions, except those properly cited and listed in the references.

I hereby declare that this scientific document is free from any elements of plagiarism. Should this Final Report later be proven to be plagiarism of another author's work and/or deliberately submit others' work or opinions as my own, I am willing to accept academic and/or legal sanctions in accordance with applicable regulations.

Palembang, 14th July 2025

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Kiagus Muhamad Haekal V NPM 062230901811

#### **PREFACE**

First, the writer would like to thank the Allah SWT for all the greatest blessings, love, and grace that always abound in preparing this final report. Only by His grace, the writer can finish the processing of the final report entitled "Customer Satisfaction at Kopi 16 Pro" as one of the requirements to obtain Diploma III at the English Department Study Program of State Polytechnic of Sriwijaya.

In addition, the writer would like to thank all those who helped complete this final report. The writer realizes that mistakes always exist in writing this final report due to the writer's limited experience, ability, and knowledge. The writer hopes that readers and future researchers can provide suggestions and criticism for this final report. Finally, the writer hopes that this report can be useful for future researchers as a reference or idea, especially for students of the Language and Tourism Department who will write the final report.

Kiagus Muhamad Haekal Virgiawan

### **ABSTRACT**

This study explores customer satisfaction at Kopi 16 Pro in Palembang using the SERVQUAL model, which includes tangibles, reliability, responsiveness, assurance, and empathy. A qualitative approach was used through interviews, observations, and documentation. Results show that customers are satisfied with the ambiance and product quality, but improvements are needed in service speed and consistency. Tangibles and empathy were the most positively perceived dimensions. The findings aim to help Kopi 16 Pro enhance service quality and customer loyalty.

Keywords: customer satisfaction, service quality, SERVQUAL

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- 1. I would like to express my special thanks to the management and staff of Kopi 16 Pro for allowing me to conduct this research in their establishment and for their kind cooperation.
- 2. I am equally grateful to all the customers and informants who willingly participated and shared their experiences.
- 3. I would like to thank all my lecturers and fellow students at Politeknik Negeri Sriwijaya for their help and encouragement throughout my academic journey.
- 4. I would like to give my heartfelt thanks to my dearest friends Perumdos for always being there to motivate, support, and lift my spirits, especially during challenging times. Your presence has made this journey more meaningful and enjoyable.
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