MEDIA PROMOTION OF JAKABARING SPORT CITY AS SPORT TOURISM DESTINATON IN PALEMBANG



This report is written to fulfill the requirement for final report project at English Department

By:
Birgita Verity
061630900675

STATE POLYTECHNIC OF SRIWIJAYA
PALEMBANG

2019

APPROVAL SHEET

MEDIA PROMOTION OF JAKABARING SPORT CITY AS SPORT TOURISM DESTINATION IN PALEMBANG



Palembang, July 2019

Approved by:

First Advisor,

Second Advisor,

Drs. Zakaria, M.Pd.

ID. 196408122000031002

Darmaliana, S.Pd., M.Pd.

ID. 197301032005012002

Acknowledged by:

Head of English Department

g Drs. M. Nadjmuddin, M.A.

ID. 196209071988031001

MEDIA PROMOTION OF JAKABARING SPORT CITY AS SPORT TOURISM DESTINATION IN PALEMBANG

FINAL REPORT

By:

Birgita Verity

061630900675

Approved by the Examiners Committee

Dr. Nurul Aryanti, M.Pd. ID. 196802181993032001

Dra, Risa, M.Pd. ID. 196508172000032001

Herman, SPd., MPd. ID. 197107012002121001 Signature

STATE POLYTECHNIC OF SRIWIJAYA PALEMBANG 2019 **PREFACE**

First of all, the writer would like to perform the grattitude to Jesus Christ

for the blessing that given to the writer, so that the writer could accomplish and

finish the final report on time. Next, the writer would like to express the warmest

gratitude for family because they have always support the writer in finishing this

final report. The writer also would like to give big thanks for the advisors who had

been helping in writing and finishing this final report.

This report is written to fulfill the requirement for Final Report project at

State Polytechnique of Sriwijaya which entitled "Media Promotion of Jakabaring

Sport City as Sport Tourism Destination in Palembang".

The writer realize that there are still have some mistakes in writing this final

report and far for being the perfect. The writer hope the readers can give suggestion

and critics for this final report. The writers hope expect that this final report can

give advantages and usefulness especially for the students of English Department.

Palembang, July 2019

The Writer

ACKOWLEDGEMENT

First of all, I would like to express gratitude to Jesus Christ that has given me the mercey, the grace, the grand and bless. So, the writer can finish this final report.

In this occasion, I would like to say many thanks for the support of many people during writing this final report. I finished this final report because of the help from every aspect which cannot be explained one by one. I also want to say thank to every people who help me to finish this final report. I would like to say thank to:

- 1. The Head of English Department of State Polytechnique of Sriwijaya Palembang, Drs. M. Nadjmuddin, M.A.
- My advisors, Drs. Zakaria, M.Pd. and Mrs. Darmaliana, S.Pd., M.Pd. for their supervision during the consultation and support to finish the final report.
- 3. My beloved parents, Mr J. Marpaung and Mrs. M.E.F. Siringoringo, thank you for everything.
- 4. My beloved sisters Vinsensia O.M. and Febri Anastasia also my beloved brother Nikolas Eljon Marpaung for always supprot me to finish this final report.
- 5. My beloved friends 6BB, thank you for the help, suggestion and support. Hopefully we can success together in the future.

Finally, I would like to thank to all parties who helped and gave contribution directly and indirectly during writing the final report from PT. Jakabaring Sport City.

Palembang, July 2019

The writer

ABSTRACT

MEDIA PROMOTION OF JAKABARING SPORT CITY AS SPORT TOURISM DESTINATION IN PALEMBANG

(Birgita Verity, 2019, 29 pages Chapter I-V)

This research aims to know the media promotion of Jakabaring Sport City as sport tourism destination in Palembang. The data were colected through direct interview with Mrs. Alice Handojo as the Manager of Public Resources and Mr. Mirza Mursalim as the Coorporate Secretary of Jakabring Sport City, observation and documentation. The writer used qualitative research by using descriptive analysis method. Based on this research, the writer got the result that the media promotion of Jakabaring Sport City as sport tourism destination in Palembang are Above The Line (ATL) which are new- age media/ internet, company website, Instagram, Facebook and YouTube and Below The Line (BTL) which are brochure and banner. Jakabaring Sport City already uses those media promotion in accordance with the functions of promotion itself. They are providing information, persuading and influencing, creating impressions (image) and promoting the goals. At the end, the writer suggests that it will be useful for the management of Jakabaring Sport City to improve the media promotion become more attractive and up to date for visitors.

Keywords: (printed media, new-age media, promotion)

ABSTRAK

PROMOSI MEDIA JAKABARING SPORT CITY SEBAGAI DESTINASI PARIWISATA OLAHRAGA DI PALEMBANG

(Birgita Verity, 2019, 29 halaman Bab I-V)

Penelitian ini bertujuan untuk mengetahui media promosi Jakabaring Sport City sebagai tujuan wisata olahraga di Palembang. Data dikumpulkan melalui wawancara langsung dengan Ibu Alice Handojo sebagai Manajer Sumber Daya Publik dan Bapak Mirza Mursalim sebagai Sekretaris Perusahaan Jakabaring Sport City, observasi dan dokumentasi. Penulis menggunakan penelitian kualitatif dengan menggunakan metode analisis deskriptif. Berdasarkan penelitian ini, penulis mendapatkan hasil bahwa promosi media Jakabaring Sport City sebagai tujuan wisata olahraga di Palembang adalah *Above The Line* (ATL) yang merupakan media / internet zaman baru, situs web perusahaan, Instagram, Facebook dan YouTube dan *Below The Line* (BTL) yaitu brosur dan spanduk. Jakabaring Sport City sudah menggunakan media promosi tersebut sesuai dengan fungsi promosi itu sendiri. Mereka memberikan informasi, mengajak dan mempengaruhi, menciptakan tayangan (gambar) dan mempromosikan tujuan. Pada akhirnya, penulis menyarankan bahwa akan bermanfaat bagi manajemen Jakabaring Sport City untuk meningkatkan promosi media menjadi lebih menarik dan terkini bagi pengunjung.

Kata Kunci: (media cetak, media masa kini, promosi)

MOTTO

"I was born to be somebody"

DEDICATION

This final report is dedicated to:

State Polytechnique of Sriwijaya

Lecturers in English Department at State Polytechnique of Sriwijaya

My beloved parents

My beloved friends

TABLE OF CONTENTS

TITLE SHEET	i
APPROVAL SHEET	ii
EXAMINERS APPROVAL SHEET	iii
PREFACE	iv
ACKNOWLEDGEMENT	v
ABSTRACT	vi
MOTTO AND DEDICATION	vii
TABLE OF CONTENTS	viii
LIST OF FIGURES	x
CHAPTER I INTRODUCTION	1
1.1 Background	1
1.2 Problem Formulation	2
1.3 Research Purpose	2
1.4 Research Benefits	2
CHAPTER II LITERATURE REVIEW	3
2.1 Media Promotion	3
2.2 Tourism	6
2.3 Sport Tourism	10
CHAPTER III RESEARCH METHODOLOGY	13
3.1 Method of Research	13
3.2 Place of Research	13
3.3 Technique of Collecting Data	13
3.4 Technique of Analyzing Data	15

CHAPTER IV FINDING AND DISCUSSION	16
4.1 Findings	16
4.2 Discussion	24
CHAPTER V CONCLUSION AND SUGGESTION	••••••
5.1 Conclusion	28
5.2 Suggestion	29
REFERENCES	
APPENDICES	

LIST OF FIGURES

Figure 4.1 The Front of Brochure	17
Figure 4.2 The Back of Brochure	18
Figure 4.3 Banner near Water Ski Venue	19
Figure 4.4 Mobile Menu of Website	20
Figure 4.5 News of Website	20
Figure 4.6 Official Instagram Account	21
Figure 4.7 Timeline of Instagram	21
Figure 4.8 Official Facebook Account of Jakabaring Sport City	22
Figure 4.9 Timeline of Facebook	22
Figure 4.10 YouTube Channel of Jakabaring Sport City	23
Figure 4.11 Company Profile Video of Jakabaring Sport City	23
Figure 4.12 Providing Information	25
Figure 4.13 Persuading and Influencing	25
Figure 4.14 Creating Impressions (Image)	26
Figure 4.15 Promoting The Goals	26
Figure 4.16 Hashtag of Promoting The Goals	27